

# NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

## BALANCE SHEET AT MARCH 31, 2019

	LEDGER ASSETS	NON- ADMITTED ASSETS	NET ADMITTED ASSETS
<b>ASSETS</b>			
BONDS	\$1,235,608	-	\$1,235,608
STOCKS	1,140,414	-	1,140,414
CASH & SHORT-TERM INVESTMENTS	9,030,562	-	9,030,562
PREPAID EXPENSES	58,370	58,370	-
ACCRUED INTEREST	81,623	-	81,623
FURNITURE & EQUIPMENT	71,810	71,810	-
EDP - EQUIPMENT & SOFTWARE	32,401	8,444	23,957
LEASEHOLD IMPROVEMENTS	15,909	15,909	-
PREMIUMS RECEIVABLE	99,011	20	98,991
<b>TOTAL ASSETS</b>	<b>\$11,765,708</b>	<b>\$154,553</b>	<b>\$11,611,155</b>
<b>LIABILITIES</b>			
POST RETIREMENT BENEFITS (other than pensions)		610,301	
DEFINED BENEFIT PENSION PLAN		971,566	
AMOUNTS HELD FOR OTHERS		297,660	
ADVANCE PREMIUMS		278,193	
RETURN PREMIUMS		58,491	
OTHER PAYABLES		5,839	
CLAIM CHECKS PAYABLE		1,258	
<b>TOTAL LIABILITIES</b>			<b>2,223,308</b>
<b>RESERVES</b>			
UNEARNED PREMIUMS		3,669,898	
LOSS - CASE BASIS		1,126,361	
LOSS - I.B.N.R		308,306	
LOSS EXPENSE- ALLOCATED		209,860	
LOSS EXPENSE- UNALLOCATED		129,762	
ASSOCIATION EXPENSES		162,282	
TAXES & FEES		107,930	
<b>TOTAL RESERVES</b>			<b>5,714,399</b>
<b>TOTAL LIABILITIES &amp; RESERVES</b>			<b>7,937,707</b>
<b>EQUITY ACCOUNT</b>			
NET EQUITY AT MARCH 31, 2019			3,673,448
<b>TOTAL LIABILITIES PLUS EQUITY ACCOUNT</b>			<b>\$11,611,155</b>

# NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

## INCOME STATEMENT MARCH 31, 2019

		<b>QUARTER-TO-DATE</b>
<b><u>UNDERWRITING INCOME</u></b>		
PREMIUMS EARNED		\$1,882,850
<b><u>DEDUCTIONS</u></b>		
LOSSES INCURRED	766,066	
LOSS EXPENSES INCURRED	223,084	
COMMISSIONS INCURRED	133,939	
OTHER UNDERWRITING EXPENSES	796,922	
TAXES & FEES INCURRED	12,543	
TOTAL DEDUCTIONS	1,932,554	
UNDERWRITING LOSS		(49,704)
<b><u>INVESTMENT INCOME</u></b>		
NET INVESTMENT INCOME EARNED	65,261	
NET REALIZED CAPITAL LOSS	(1,193)	
NET INVESTMENT GAIN	64,068	
<b><u>OTHER INCOME</u></b>		
OTHER INCOME	500	
INSTALLMENT SERVICE FEE	3,173	
TOTAL OTHER INCOME	3,673	
NET GAIN		18,037
<b><u>EQUITY ACCOUNT</u></b>		
NET EQUITY - PRIOR		3,562,778
NET GAIN FOR PERIOD	18,037	
CHANGE IN NONADMITTED ASSETS	57,231	
CHANGE IN NET UNREALIZED CAPITAL GAIN	35,402	
CHANGE IN EQUITY	110,670	
NET EQUITY AT MARCH 31, 2019		\$3,673,448

# NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

## EQUITY ACCOUNT QTD PERIOD ENDED MARCH 31, 2019

	POLICY YEAR 2019	POLICY YEAR 2018	POLICY YEAR 2017	POLICY YEAR 2016	TOTAL
<b><u>INCOME RECEIVED</u></b>					
PREMIUMS WRITTEN	\$1,737,426	(\$47,288)	(\$17)	-	\$1,690,121
OTHER INCOME (includes installment service fees)	3,673	-	-	-	3,673
INVESTMENT INCOME RECEIVED	55,626	-	-	-	55,626
NET REALIZED CAPITAL LOSS	(1,193)	-	-	-	(1,193)
TOTAL	<u>1,795,532</u>	<u>(47,288)</u>	<u>(17)</u>	<u>-</u>	<u>1,748,227</u>
<b><u>EXPENSES PAID</u></b>					
LOSSES PAID	6,201	808,832	328,810	(220)	1,143,623
ALLOCATED LOSS EXPENSE	1,763	67,902	27,427	6,817	103,909
UNALLOCATED LOSS EXPENSE	669	87,312	35,494	-	123,475
INSPECTION AND RATING ISO	18,125	-	-	-	18,125
SURVEYS & UNDERWRITING RPTS	13,464	-	-	-	13,464
BOARDS & BUREAUS	4,000	-	-	-	4,000
COMMISSIONS	138,306	(4,365)	(2)	-	133,939
ASSOCIATION EXPENSES	719,068	-	-	-	719,068
TAXES & FEES	20,673	8,106	-	-	28,779
TOTAL	<u>922,269</u>	<u>967,787</u>	<u>391,729</u>	<u>6,597</u>	<u>2,288,382</u>
<b>INCREASE (DECREASE)</b>	<b>873,263</b>	<b>(1,015,075)</b>	<b>(391,746)</b>	<b>(6,597)</b>	<b>(540,155)</b>
<b><u>DEDUCT</u></b>					
PRIOR ACCRUED INTEREST	-	71,988	-	-	71,988
CURRENT NONADMITTED ASSETS	154,553	-	-	-	154,553
TOTAL	<u>154,553</u>	<u>71,988</u>	<u>-</u>	<u>-</u>	<u>226,541</u>
<b><u>ADD</u></b>					
CURRENT ACCRUED INTEREST	81,623	-	-	-	81,623
PRIOR NONADMITTED ASSETS	-	211,784	-	-	211,784
CHANGE IN NET UNREALIZED CAPITAL GAIN	35,402	-	-	-	35,402
TOTAL	<u>117,025</u>	<u>211,784</u>	<u>-</u>	<u>-</u>	<u>328,809</u>
<b>EQUITY IN ASSETS OF ASSOCIATION</b>	<b>835,735</b>	<b>(875,279)</b>	<b>(391,746)</b>	<b>(6,597)</b>	<b>(437,887)</b>
<b><u>CURRENT RESERVES</u></b>					
UNEARNED PREMIUMS	1,526,706	2,143,192	-	-	3,669,898
UNPAID LOSSES	88,807	1,123,460	86,581	135,819	1,434,667
UNPAID LOSS EXPENSES	22,372	243,668	46,467	27,115	339,622
UNPAID ASSOCIATION EXPENSES	162,282	-	-	-	162,282
UNPAID TAXES & FEES	107,930	-	-	-	107,930
TOTAL	<u>1,908,097</u>	<u>3,510,320</u>	<u>133,048</u>	<u>162,934</u>	<u>5,714,399</u>
<b><u>PRIOR RESERVES</u></b>					
UNEARNED PREMIUMS	-	3,862,627	-	-	3,862,627
UNPAID LOSSES	-	1,264,783	411,622	135,819	1,812,224
UNPAID LOSSES EXPENSES	-	232,283	79,398	32,241	343,922
UNPAID ASSOCIATION EXPENSES	-	120,017	-	-	120,017
UNPAID TAXES & FEES	-	124,166	-	-	124,166
TOTAL	<u>-</u>	<u>5,603,876</u>	<u>491,020</u>	<u>168,060</u>	<u>6,262,956</u>
<b>NET CHANGE IN EQUITY</b>	<b>(\$1,072,362)</b>	<b>\$1,218,277</b>	<b>(\$33,774)</b>	<b>(\$1,471)</b>	<b>\$110,670</b>

# NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

## UNDERWRITING STATEMENT EARNED/INCURRED BASIS QTD PERIOD ENDING MARCH 31, 2019

	03-31-19 QUARTER-TO-DATE	
<b>Premiums Written</b>	<b>\$1,690,121</b>	
Current Unearned Reserve	3,669,898	
Prior Unearned Reserve	3,862,627	
Change in Unearned Premium Reserve	192,729	
<b>Net Premium Earned</b>		<b>\$1,882,850</b>
Losses Paid	1,143,843	
Less Salvage & Subrogation	220	
<b>Net Losses Paid</b>	<b>1,143,623</b>	
Current Loss Reserve	1,434,667	
Prior Loss Reserve	1,812,224	
Change in Loss Reserve	(377,557)	
<b>Net Losses Incurred</b>		<b>766,066</b>
Allocated Loss Exp. Paid	103,909	
Unallocated Loss Exp. Paid	123,475	
<b>Total Loss Exp. Paid</b>	<b>227,384</b>	
Current Loss Exp. Reserve	339,622	
Prior Loss Exp. Reserve	343,922	
Change in Loss Exp. Reserve	(4,300)	
<b>Net Loss Exp. Incurred</b>		<b>223,084</b>
<b>Total Loss &amp; Loss Exp. Incurred</b>		<b>\$989,150</b>
Taxes & Fees Paid	28,779	
Current Reserve	107,930	
Prior Reserve	124,166	
Change in Reserve for Taxes & Fees	(16,236)	
<b>Net Taxes &amp; Fees Incurred</b>		<b>12,543</b>
Commissions Expense Paid	133,939	
Board Bureaus & Inspections Paid	35,589	
Other Operating Exp. Paid	719,068	
<b>Total Underwriting Exp. Paid</b>	<b>888,596</b>	
Current Reserve	162,282	
Prior Reserve	120,017	
Change in Other Underwriting Exp. Reserve	42,265	
<b>Other Underwriting Exp. Incurred</b>		<b>930,861</b>
<b>Total Other Underwriting Exp. Incurred</b>		<b>943,404</b>
<b>Total Loss &amp; Underwriting Exp. Incurred</b>		<b>\$1,932,554</b>
<b>Underwriting Loss</b>		<b>(\$49,704)</b>
Net Investment Income Received	55,626	
Current Accrued Interest	81,623	
Prior Accrued Interest	71,988	
Change in Accrued Interest	9,635	
<b>Net Investment Income Earned</b>		<b>65,261</b>
Net Realized Capital Loss		(1,193)
<b>Net Investment Gain</b>		<b>64,068</b>
Othe Income (includes installment service fees)		3,673
<b>Net Gain</b>		<b>\$18,037</b>

# NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

## STATISTICAL REPORT ON PREMIUMS QTD PERIOD ENDING MARCH 31, 2019

	POLICY YEAR 2019	POLICY YEAR 2018	POLICY YEAR 2017	POLICY YEAR 2016	TOTAL
<b>*SEE NOTE BELOW</b>					
<b>WRITTEN PREMIUMS</b>					
FIRE	\$1,266,714	(\$31,776)	(\$15)	-	\$1,234,923
ALLIED	467,401	(15,512)	(2)	-	451,887
CRIME	3,311	-	-	-	3,311
<b>TOTAL</b>	<b>1,737,426</b>	<b>(47,288)</b>	<b>(17)</b>	<b>-</b>	<b>1,690,121</b>
<b>CURRENT UNEARNED PREMIUM RESERVE</b>					
<b>@ 03-31-19</b>					
FIRE	1,113,516	1,551,161	-	-	2,664,677
ALLIED	410,357	586,761	-	-	997,118
CRIME	2,833	5,270	-	-	8,103
<b>TOTAL</b>	<b>1,526,706</b>	<b>2,143,192</b>	<b>-</b>	<b>-</b>	<b>3,669,898</b>
<b>PRIOR UNEARNED PREMIUM RESERVE</b>					
<b>@ 12-31-18</b>					
FIRE	-	2,789,822	-	-	2,789,822
ALLIED	-	1,063,409	-	-	1,063,409
CRIME	-	9,396	-	-	9,396
<b>TOTAL</b>	<b>-</b>	<b>3,862,627</b>	<b>-</b>	<b>-</b>	<b>3,862,627</b>
<b>EARNED PREMIUM</b>					
FIRE	153,198	1,206,885	(15)	-	1,360,068
ALLIED	57,044	461,136	(2)	-	518,178
CRIME	478	4,126	-	-	4,604
<b>TOTAL</b>	<b>\$210,720</b>	<b>\$1,672,147</b>	<b>(\$17)</b>	<b>-</b>	<b>\$1,882,850</b>

\*Note: The Terrorism Risk Insurance Program Reauthorization Act of 2007 requires residual market insurance entities that share profits and losses with private sector insurers, to report its share of direct earned premium and losses for commercial property insurance coverage to each private sector insurance participant. In July 2003, the Treasury broadened the definition of "commercial risk" to include 1-4 family tenant-occupied dwellings. The schedule shown below summarizes both commercial and 1-4 family-tenant occupied dwelling direct earned premium for the last five quarters:

	<u>Commercial</u>	<u>1-4 Family Tenant- Occupied</u>	<u>Total TRIA</u>		<u>Commercial</u>	<u>1-4 Family Tenant- Occupied</u>	<u>Total TRIA</u>
<b>1Q18</b>	\$74,693	\$653,820	\$728,513	<b>1Q19</b>	\$68,105	\$581,834	\$649,939
<b>2Q18</b>	\$75,648	\$639,906	\$715,554				
<b>3Q18</b>	\$70,513	\$630,339	\$700,852				
<b>4Q18</b>	\$69,151	\$612,663	\$681,814				

There were no terrorism losses reported. Please use your latest NJ member participation listing to calculate your share of commercial premium. The result of this calculation should be treated as assumed earned premium for the purpose of calculating an Insurer deductible under the Act.

# NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

## STATISTICAL REPORT ON LOSSES QTD PERIOD ENDED MARCH 31, 2019

	POLICY YEAR 2019	POLICY YEAR 2018	POLICY YEAR 2017	POLICY YEAR 2016	TOTAL
<b>PAID LOSSES</b>					
<b>Net of Salvage &amp; Subrogation Received</b>					
FIRE	-	\$682,598	\$322,763	(\$150)	\$1,005,211
ALLIED	6,201	126,234	6,047	(70)	138,412
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>6,201</b>	<b>808,832</b>	<b>328,810</b>	<b>(220)</b>	<b>1,143,623</b>
<b>CURRENT CASE BASIS RESERVES (03-31-19)</b>					
FIRE	-	767,115	67,481	135,819	970,415
ALLIED	-	136,846	19,100	-	155,946
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>-</b>	<b>903,961</b>	<b>86,581</b>	<b>135,819</b>	<b>1,126,361</b>
<b>CURRENT I.B.N.R. RESERVES (03-31-19)</b>					
FIRE	75,363	186,270	-	-	261,633
ALLIED	13,444	33,229	-	-	46,673
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>88,807</b>	<b>219,499</b>	<b>-</b>	<b>-</b>	<b>308,306</b>
<b>PRIOR LOSS RESERVES (12-31-18)</b>					
<b>(Including I.B.N.R. Reserves)</b>					
FIRE	-	1,178,058	373,732	135,819	1,687,609
ALLIED	-	86,725	37,890	-	124,615
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>-</b>	<b>1,264,783</b>	<b>411,622</b>	<b>135,819</b>	<b>1,812,224</b>
<b>INCURRED LOSSES</b>					
FIRE	75,363	457,925	16,512	(150)	549,650
ALLIED	19,645	209,584	(12,743)	(70)	216,416
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>\$95,008</b>	<b>\$667,509</b>	<b>\$3,769</b>	<b>(\$220)</b>	<b>\$766,066</b>

# NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

## STATISTICAL REPORT ON LOSS EXPENSES (INCLUDES ALLOCATED AND UNALLOCATED LOSS EXPENSES) QTD PERIOD ENDING MARCH 31, 2019

	POLICY YEAR 2019	POLICY YEAR 2018	POLICY YEAR 2017	POLICY YEAR 2016	TOTAL
<b>LOSS EXPENSES PAID (ALAE AND ULAE)</b>					
FIRE	-	\$110,360	\$41,896	\$6,327	\$158,583
ALLIED	2,432	44,854	21,025	490	68,801
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>2,432</b>	<b>155,214</b>	<b>62,921</b>	<b>6,817</b>	<b>227,384</b>
<b>CURRENT LOSS EXPENSE RESERVES @ 03-31-19</b>					
FIRE	18,986	206,780	36,216	27,115	289,097
ALLIED	3,386	36,888	10,251	-	50,525
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>22,372</b>	<b>243,668</b>	<b>46,467</b>	<b>27,115</b>	<b>339,622</b>
<b>PRIOR LOSS EXPENSE RESERVES @ 12-31-18</b>					
FIRE	-	216,356	72,090	32,241	320,687
ALLIED	-	15,927	7,308	-	23,235
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>-</b>	<b>232,283</b>	<b>79,398</b>	<b>32,241</b>	<b>343,922</b>
<b>ALAE &amp; ULAE LOSS EXPENSES INCURRED</b>					
FIRE	18,986	100,784	6,022	1,201	126,993
ALLIED	5,818	65,815	23,968	490	96,091
CRIME	-	-	-	-	-
<b>TOTAL</b>	<b>\$24,804</b>	<b>\$166,599</b>	<b>\$29,990</b>	<b>\$1,691</b>	<b>\$223,084</b>